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Art Burdick, from left, Alexia Herber,
Robert Reyes and Monika Morris

**BURDICK
CUSTOM HOMES**

A Cut Above the Rest

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PHOTO BY JASON ROBERTS



TEAM BURDICK DELIVERS AN EXCEPTIONAL PRODUCT

By Terry Kemmy, Publisher



Art Burdick recently announced the promotion of his partner Alexia Herber to President of the company. Burdick remains Chairman and CEO while Herber formally attains the title to the level of work and corporate responsibility she'd been effectively handling for the past few years.

The prestigious home building company has an impeccable reputation in the community with Realtors, prospective buyers and with their partners (suppliers and subcontractors). And that's no surprise. All of the key personnel at Burdick are talented, qualified professionals who have been with Art for several years, if not decades.

"I still love meeting people, still enjoy seeing our homeowners move into their new home," says Art. "I plan to continue building as long as possible while also taking time for family, visiting grandkids and traveling with Pam."

Art grew up in the Chicago area but transferred to the University of Texas (from Marquette) in 1970, following the love of his life, Texan Pam Hardee (who he eventually married). Upon graduating he joined efforts with a local builder/developer entity that in 1978 became Schaefer-Burdick, primarily a production builder. Burdick was recognized early on as "One of America's Outstanding Builders" by Builder Magazine and was elected President of the Greater San Antonio Builders Association (GSABA) in 1982.



“I still love meeting people, still enjoy seeing our homeowners move into their new home” - Art Burdick

Alexia Herber, left, and Monika Morris

Burdick eventually went out on his own, and as volume builders moved into higher price points, he gravitated more toward larger, custom homes and away from production building. This year marks his 47th year in development and homebuilding and is the 30th anniversary of Burdick Custom Homes.

“A part of the decision to move into the luxury home market was the ability to better manage and thoroughly supervise each house,” explains Herber. “We didn’t want to compromise on our integrity and building process by having our guys stretched thin, driving to subdivisions all over the county checking up on jobs.”

Obviously in the past five decades, since Burdick first embarked on residential construction in San Antonio, the landscape has changed. “There’s so much more regulation, from the city and state, even from some of the homeowner’s associations of what you can do or what you’re now required to do as a builder,” says Art.

“Builders today are also usually much more educated than in my early days,” he continues, “and they almost have to be. Builders now are more like CEOs or businessmen, instead of the lead framer or contractor. There’s so much more to keep up with in regards to regulations, restrictions, politics, the environment, employment issues that a typical builder has to stay on top of. It’s not an easy craft. There’s a ton of pressure in this business to perform and deliver. It’s boom or bust at times. Very cyclical. You have to be a little crazy to throw your hat into the middle of this.”

Despite the changes in the industry and the growing complexities of home building, Art has never lost sight of the reputation he’s leaving behind with each house, with each home, and each family.

Burdick’s “Share the Reputation” that each client receives isn’t idle talk. It states: “We believe the essence of design is timeless architecture that blends harmoniously with function and nature. We create an environment rich in texture, style and sophistication that creates a lasting impression and enduring value...one where our success is measured by your satisfaction.”

The rest of the Burdick management team include:

Alexia Herber, President, COO – Herber holds a Bachelor of Business Administration (BBA) in Accounting from the University of Texas at San Antonio and has been a licensed Texas Realtor® since 1996 earning her Broker’s license in 2018. Her 30 years of diverse experience in real estate, as well as construction estimating, purchasing and accounting (20 with Burdick), give her a broad and extremely well-informed perspective of homebuilding operations. She oversees the major operations functions of Burdick Custom Homes, including asset and personnel management, corporate finance and accounting, construction lending, and insurance procurement.

Robert Reyes, Vice President-Construction – Reyes, a native San Antonian, has been with Burdick Custom Homes for more than 24 years during which time he received three Summit Awards for Project Manager of the Year. He has a longtime connection to the industry, growing up in a family-based construction venture where he first developed his passion for the industry. Robert has built nearly 200 homes locally, most of those in the Dominion (including five personal residences for Art and Pam through the years).

Monika Morris, Vice President-Design – Morris is a graduate of The University of the Incarnate Word, with a Bachelor of Arts (BA) degree in Interior Design. She was a consultant on many Burdick Custom Home projects for almost four years prior to joining our staff as an in-house designer in 2006. Monika has an innate sense



of individualized design aesthetics and is able to capture and bring to life a client's vision of their ideal custom home.

Over the years the Burdick Team has received more awards from their peers in the industry than any other builder in their category. They've been highly decorated for excellence in design, craftsmanship and service. And Art has been very active in supporting the San Antonio community. He was part of the original leadership team that brought the Spurs to San Antonio. He serves on several director boards, including Greater San Antonio Builders Association (GSABA); Roy Maas Youth Alternatives Foundation (which includes the Burdick Community Center in Boerne, which Burdick built and helped fund); and The Dominion Development Committee. Burdick was the builder for Casa de Padres, a retirement community for Catholic priests. He also built a \$1 million home in Smithson Ridge and once the house sold he donated the profit to SAMM Ministries, an interfaith, non-profit organization that aids the homeless.



Burdick has built over 2,200 new homes in nearly five decades of homebuilding, and developed over 1,250 residential lots. But he, and the rest of his team – especially Herber – are not resting on their laurels. "I have been blessed to have Art Burdick as a mentor for the past 20 years," she adds. "There is nothing more important to me than maintaining the outstanding reputation that he and Pam have worked so hard to build. Customer satisfaction is my number one priority."

A quick visit with any one of his industry partners would reaffirm the future looks bright for Burdick Custom Homes. Their building/management philosophy is very desirable from a subcontractor's or supplier's perspective. It's also what helps produce such a high level of customer satisfaction. Here's what a few of them had to say:

"They are very responsive, and a supervisor is almost always on site. They're a great company to work with." **Charles Zars, Keith Zars Pools**

"They have high standards, and for us, I really like that...I enjoy the challenge because it tends to raise everyone's game and the homeowner is the winner." **Richard Cavazos, Pride Floors**

"They are always quick to respond, and always seem to back each other up." **Aida Maldonado, Rustic Tile**

"Robert is always on top of things. And everyone is really. They are very attentive and try to resolve issues before they become bigger problems." **John Wilkins, Overhead Door Company**

"Our communication with them is great. When issues come up and stuff happens, they are very understanding. They work with us as partners." **Erik Reyes, SA Frontera Electric**

"I've worked with Art and his folks for several years. It's always a team effort, and they are always open to my ideas or suggestions." **Warren Pape, Texas Landscape Nursery ▼**



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