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Burdick Custom Homes has built its reputation as carefully as its homes

By Jeanette McNamee

Art Burdick and the team of professionals behind Burdick Custom Homes have steadily built a reputation for quality and customer satisfaction over the past several decades just as carefully as they have crafted their award-winning homes.

A San Antonio homebuilder since 1973, Art Burdick was formerly president of Schaefer-Burdick Homes, a company that built production homes in several neighborhoods throughout the city. The builder also had a custom-home-building division that built the first homes in the Bluffview Estates in North Central San Antonio, as well as other upscale areas. In 1989, Burdick founded Burdick Custom Homes.

"The new company focused on providing tremendous value in custom homes but did not engage in constructing the one-of-a-kind, Architectural Digest-type homes that we now build," Burdick said.

Whether a client already owns a lot or has identified the area where they would like to build and need a turnkey building experience, Burdick Custom Homes can facilitate the entire process from Day 1. The homebuilder provides services ranging from lot evaluation, pairing clients with the right architects for their plans and guiding the process to construction of the home and warranty of the home afterward.

"We do not have to brag about our quality, others do it for us," said Burdick. "When asked for references, we just give out a list of all homeowners and say 'pick any of them.' We are confident that all of our homeowners will give us a great recommendation."

He added that it is gratifying to see owners enjoy their homes and to have Realtors say that a Burdick Home usually sells more quickly and for a higher price than most other homes.

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■ The Burdick team

The company is unique, Burdick said, in that it has "multiple entities that do about \$25 million in annual sales, which gives us tremendous economy of scale, yet our structure gives our buyer the personal involvement of the owner similar to a small custom builder. This is achieved through having several fabulous partners."

> **Steve Frank** has been with Burdick for 34 years and is president of Burdick & Frank, which builds in the Stone Oak area, as well as in Alamo Heights and Terrell Hills. He meets regularly with each person that he is building for and is always accessible to them.

> **Damon Christofilis** has been a partner with Burdick for 16 years and is president of Burdick & Christofilis, building in Cordillera Ranch and the Boerne area. He lives in Cordillera and is personally on each job site daily.

> **Alexia Herber** is corporate vice president and a partner at Smithson Ridge and is primarily responsible for interfacing with buyers there.

> **Art Burdick** has primary responsibility only for The Dominion, Huntington at Shavano Park and Anaqua Springs, which allows him to focus on and be readily accessible to buyers in those areas.

Shahab Mohseni, vice president of construction, has a degree in architecture. His experience in construction and pricing knowledge enables buyers to design and build more economically, according to Burdick. Monika Morris is the builder's staff interior designer. With a degree and extensive design experience, she helps facilitate the design and selection process for buyers.

"Our number one goal is to have highly satisfied and happy homeowners," said Tori Streff, director of sales and marketing. "We want to help you design and build a home that marries our years of custom-home-building experience and team of highly skilled professionals with your vision and dream home to build you exactly what you are looking for."

Streff, who joined Burdick at the beginning of 2015 as director of sales and marketing, has a background in high-priced residential sales and a degree in interior design.

■ Communities

Burdick builds in many upscale San Antonio-area neighborhoods, including



Anaqua Springs, Cibolo Canyons, Cordillera Ranch, Huntington at Shavano Park, Smithson Ridge, The Dominion and Waterford Heights in the Heights at Stone Oak.

"We do not build in remote locations due to the difficulty in properly supervising the construction and providing extraordinary customer service for our owners," Burdick said. "That is part of the reason for our outstanding reputation; our people are the rest of the story."

The builder is completing construction on a contemporary home in Waterford Heights, a luxury and exclusive community in the Heights at Stone Oak that embodies the streamline cutting-edge architecture that is now being seen in San Antonio.

Another Burdick home in Terrell Hills marries new construction of Old World architecture with antique pieces collected by

the clients from throughout the world.

A third custom home is wrapping up completion in the Burdick exclusive acreage-view community of Smithson Ridge. Located on U.S. Highway 281 North along Smithson Valley Road, this home is an example of elegant Hill Country architecture and design beautifully positioned on 2 acres with a view. Designed for a family, this home embodies both everyday function and elegant design elements.

■ Homebuilding trends

Streamline cutting-edge architecture, design styles and advances in technology are being featured in more San Antonio homes, Streff said.

Burdick is currently building a completely modern-technology home for a client. The

custom home will implement the new Tesla Powerwall home battery, thermo-hydraulic heating and cooling and solar panels. The builder is implementing new cutting-edge technology into its custom-building portfolio to benefit other future clients.

"Tori, Monika and Shahab have been directing our architecture and interior design into exciting new plans that prospective buyers and Realtors are raving about," Burdick said. "Burdick Custom Homes continues to evolve with current trends; only the reputation remains constant."

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